#### THE WALLPAPER COMPANY

## **Exclusive U.S. Licensing Prospectus**

#### **Section 1: The Vision**

## Defining the future of luxury interiors.

**1.1. Executive Summary** The Wallpaper Company is a leading U.S. design house and purveyor of high-end wallcoverings. With a decade-long track record of success in South Florida and a portfolio of work for discerning clientele, we have become a benchmark for quality and innovation in the luxury interiors market.

We are now extending an exclusive opportunity to select partners in key U.S. territories. This is not a business model; it is a strategic partnership to license our prestigious brands and copyrighted designs, allowing you to instantly elevate your market position and serve the most demanding clients in your region.

**1.2. The Essence of Our Brand** Our business is built on two core principles: unparalleled design and exceptional quality. Our collections are a fusion of art and craftsmanship, meticulously developed and sourced to meet the exacting standards of top architects, interior designers, and discerning homeowners.

By partnering with The Wallpaper Company, you are not simply acquiring a product line; you are acquiring the reputation, the design integrity, and the marketing power of a brand trusted by a high-profile clientele.

## **Section 2: The Opportunity**

### Your gateway to a high-end market.

- **2.1. The Challenge in the Market** The luxury design market is fiercely competitive. Professionals are constantly seeking exclusive products to differentiate their work. The challenge lies in sourcing unique, high-quality wallcoverings that resonate with a high-end clientele and are supported by a reputable brand.
- **2.2. Our Value Proposition** This licensing program provides a simple, direct solution. You gain immediate access to our proprietary, copyrighted designs and the rights to market our established brand names, "Dress Your Walls" and "Guimar Urbina Home."

This partnership is about providing you with the assets to succeed, not dictating your operations. You maintain full autonomy over your business, while we provide the creative capital and brand equity to attract new clients and projects.

#### **Section 3: The Licensed Assets**

A portfolio of prestige and artistry.

# 3.1. Our Proprietary Brands

- The "Dress Your Walls" Trademark:
  - Our flagship brand, celebrated for its timeless elegance and proven performance in large-scale residential and commercial projects.
- The "Guimar Urbina Home" Trademark:
  - A curated, high-fashion collection designed for a clientele with a preference for bespoke, artistic, and unique statements in their interiors.

# 3.2. Our Copyrighted Collections

- The Acoustic Collection: Inspired by the desire for calm and serene environments, transforming chaotic noise into a luxurious sense of quiet.
- The Wood Veneer Collection: Inspired by the timeless warmth and complexity of nature, focusing on delivering the genuine look and feel of high-grade timber.
- The Custom Wall Murals Collection: Inspired by the simple yet powerful idea that your walls should reflect your unique vision. It moves beyond pre-set patterns and embraces art, photography, and graphic design scaled to architectural size.

# **Section 4: Partnership & Terms**

### A clear, autonomous business relationship.

- **4.1. The Ideal Partner** We are seeking established, U.S.-based interior design firms, highend distributors, and specialty retailers with a strong reputation and existing clientele in the luxury market. Our partners must be as committed to quality and design excellence as we are.
- **4.2. Licensing Model** This is a direct-to-business licensing agreement. The licensee is an independent entity that retains full control of its business operations, including its

marketing, sales, and service delivery. We will not provide operational manuals, mandatory training, or significant assistance in the day-to-day management of your business.

• **The License Grant:** We grant you the right to market and distribute our copyrighted collections and to use our trademarks within a defined U.S. territory.

### Our Provided Assets:

- Access to our complete library of high-resolution product photography and digital assets.
- Official brand guidelines to ensure consistent and correct use of our trademarks.

### 4.3. Financial Terms

- Initial Licensing Fee: Between \$50,000 and \$100,000
- Ongoing Royalties: A percentage of the gross sales of our products.
- **Disclaimer:** Specific financial terms will be discussed during a private consultation based on the proposed territory and scope of the partnership.

# Section 5: Next Steps

## Let's build something beautiful together.

Discover how to elevate your business with our exclusive brands and collections.

We invite you to schedule a confidential meeting to explore how a partnership with The Wallpaper Company can define the next chapter of luxury design in your market.

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